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   Attorneys for Plaintiff Ford Motor Credit Company, LLC
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12
                       UNITED STATES DISTRICT COURT
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                    NORTHERN DISTRICT OF CALIFORNIA
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                              SAN JOSE DIVISION
15
   FORD MOTOR CREDIT COMPANY, LLC, a Delaware Limited Liability
                                           No. C 07-03301 RS
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   Company,
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               Plaintiff,
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                                            [PROPOSED] ORDER
         VS.
                                            GRANTING FORD MOTOR
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                                             REDIT COMPANY'S EX
   LEWIS FAMILY ENTERPRISES, INC.,
   dba BOB LEWIS LINCOLN
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   MERCURY, a California corporation, and STEVEN ROBERT LEWIS, an
                                           ORDER AND SETTING
21
                                           HEARING ON APPLICATION
   individual,
                                           FOR WRIT OF POSSESSION
22
                                           AND INJUNCTIVE RELIEF
               Defendants.
                                           AGAINST LEWIS FAMILY
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                                           ENTERPRISES, INC.
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10872/0122/632015.1

The ex parte application of plaintiff, Ford Motor Credit Company, LLC ("Ford Credit") for the issuance of an order for writ of possession and for injunctive relief was scheduled for hearing before the United States District Court for the Eastern District of California on June _____, 2007.

The Court, having reviewed the application of Ford Credit for writ of possession and injunctive relief, the verified Complaint, the supporting declaration of Phil Ward, and memorandum of points and authorities on file in this action, and any opposition, finds that Ford Credit has established the probable validity that there is an immediate danger that the vehicles identified on the attached Exhibit "A" (the "Vehicles"), the other personal property described in the attached Exhibit "B" and the proceeds from the sale of any such vehicle or other personal property (collectively the "Collateral"), may become unavailable to levy and may become substantially impaired in value, and

GOOD CAUSE APPEARING, THEREFOR:

IT IS HEREBY ORDERED that:

- Defendant, Lewis Family Enterprises, Inc., dba Bob Lewis Lincoln Mercury ("Bob Lewis Lincoln Mercury") received timely and proper notice of this ex parte hearing on plaintiff Ford Credit's Application for Writ of Possession and Injunctive Relief under the Court's Local Rules.
- Ford Credit has established the probable validity of its security interest 2. in the vehicles identified on the attached Exhibit "A" and to all of Bob Lewis Lincoln Mercury's parts, accessories, furniture, fixtures, machinery, supplies and other equipment, contract rights, chattel paper and general intangibles, and that defendant Bob Lewis Lincoln Mercury is in default on its loan obligations owing to Ford Credit as set forth in the moving papers. The vehicles and other personal property are collectively referred to as the "Collateral" below.

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- 3. Ford Credit has established that the Collateral is located at 911 Capitol Expressway Auto Mall, San Jose, California (the "Dealership").
- 4. Bob Lewis Lincoln Mercury may sell or lease the Collateral in the ordinary course of business only as provided in this Order:

 - b. Bob Lewis Lincoln Mercury shall turn over possession to Ford Credit and Ford Credit shall maintain physical custody of titles for all vehicles in which Ford Credit has a lien or security interest, whether or not financed by Ford Credit.
 - c. Within the earlier of five business days from retail sale or lease of a Vehicle identified on the attached Exhibit "A," or one business day from Bob Lewis Lincoln Mercury's receipt of any of the sale proceeds for any retail sale or lease of a Vehicle, including any Vehicle identified on Exhibit "A" that has been sold or leased on or before the date of this Order for which defendant Bob Lewis Lincoln Mercury received proceeds before or after the date of this Order, Bob Lewis Lincoln Mercury shall immediately and forthwith remit to Ford Credit by electronic funds transfer all amounts received by Bob Lewis Lincoln Mercury up to the amount advanced by Ford Credit to Bob Lewis Lincoln Mercury to acquire the vehicle (the "Advanced Price"). Any proceeds in excess of the Advanced Price on a

particular vehicle may be retained by Bob Lewis Lincoln Mercury to use towards its operating expenses. Ford Credit's security interest continues to attach to the proceeds in excess of the Advanced Price to the extent they are not used to cover operating expenses;

- Within the earlier of five business days from sale or lease of a d. vehicle not identified on the attached Exhibit "A" (the "Non-Floored Vehicles"), or one business day from Bob Lewis Lincoln Mercury's receipt of any of the "cash" proceeds of such sale or lease of a Non-Floored Vehicle, Bob Lewis Lincoln Mercury shall immediately and forthwith remit to Ford Credit by electronic funds transfer or other immediately available funds received by Bob Lewis Lincoln Mercury in the amount of 75% of Bob Lewis Lincoln Mercury's net sale price of the Non-Floored Vehicle after payment of taxes, registration, and licensing.
- Should Bob Lewis Lincoln Mercury receive any vehicle as a e. "trade-in" for the payment of a Vehicle or a Non-Floored Vehicle, Bob Lewis Lincoln Mercury shall notify Ford Credit within one business day of receiving the trade-in by email to the following email address: pward4@ford.com. Furthermore, Bob Lewis Lincoln Mercury shall promptly pay or satisfy any liens or amounts owing against the trade-in Vehicle. Bob Lewis Lincoln Mercury may subsequently sell the trade-in as a Non-Floored Vehicle in accordance with subparagraph a., b. and c. above;

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| f. | Trades or transfers of Vehicles by Bob Lewis Lincoln Mercury |
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| | with other dealers ("Dealer Trades") are prohibited without the |
| | written consent of Ford Credit. Requests for Dealer Trades |
| | shall be made via email to the following email address: |
| | pward4@ford.com; |

- Bob Lewis Lincoln Mercury shall limit the use of g. Demonstrators to customer test drives.
- h. Bob Lewis Lincoln Mercury may sell parts, accessories, or related supplies ("Parts") in the ordinary course of its service department's business only as follows: Bob Lewis Lincoln Mercury shall use the proceeds from the cost of the Parts sold to either (1) buy replacement Parts, or (2) pay Bob Lewis Lincoln Mercury's invoice cost on account of part's sales, in the form of cashier's checks or other immediately available funds to Ford Credit. While Bob Lewis Lincoln Mercury continues to use parts, it must replenish the parts inventory to adequately protect and maintain Ford Credit's collateral position. Bob Lewis Lincoln Mercury shall submit to Ford Credit a written accounting upon its request of the following:
 - (a) Parts sold the previous week;
 - (b) Parts ordered as replacements the previous week; and.
 - (c) Payment for any parts not replaced the previous week.
- Bob Lewis Lincoln Mercury is restrained from removing any of the 5. Collateral in such manner as to make it less available to seizure by levying officer and/or impairing the value of the subject Collateral.

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- Bob Lewis Lincoln Mercury shall permit Ford Credit and its 6. authorized agents and employees to enter upon Bob Lewis Lincoln Mercury's dealership sales lot at 911 Capitol Expressway Auto Mall, San Jose, California during business operating hours. Ford Credit shall be authorized to hold possession of keys to all vehicles, to be present while all mail and other package deliveries are opened and to review the cash receipts journals on a daily basis. Ford Credit is authorized to conduct audits and inspections of the Collateral and Bob Lewis Lincoln Mercury's books and records. Bob Lewis Lincoln Mercury shall deliver copies of all bank statements to Ford Credit within one hour of receipt by Bob Lewis Lincoln Mercury of such statements each day.
- The value of Bob Lewis Lincoln Mercury's assets is approximately 7. \$2,586,154.15 which is less than the principal amounts of the contractual obligations totaling \$2,600,174.55 it owes to Ford Credit by \$14,020.40. Under California Code of Civil Procedure §515.010(b), Ford Credit is not required to file an undertaking. The findings in this paragraph 7, in particular, and the finding in this order, generally, are subject to review and reconsideration at the time of the hearing set for the writ of possession and injunctive relief.
- 8. Hearing on Ford Credit's application for writ of possession and injunctive relief is set in this Courtroom on July ___, 2007, at _____ __.m. Bob Lewis Lincoln Mercury shall file and serve its responsive papers no later than July ___, 2007. Ford Credit shall file any reply papers no later than July ___, 2007. Service of Bob Lewis Lincoln Mercury's response or Ford Credit's reply may be made by Fax and/or email.
 - 9. This order shall issue June _____, 2007, at _______.m.

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Page 7 of 17

Lewis Family Entrerprises, Inc. dba Bob Lewis Lincoln-Mercury

| VIN# | Model Year | Make | Model | Principal Balance |
|--------------------|-------------|--------------------|-------------|----------------------|
| LINCOLN-MERCURY NE | W WHOLESALE | | | |
| 4M2CU97158KJ02277 | 2008 | MERCURY | MARINER | 28708.52 |
| 4M2CU97168KJ06399 | 2008 | MERCURY | MARINER | 26383.52 |
| 4M2CU97118KJ03457 | 2008 | MERCURY | MARINER | 26383.52 |
| 5LMFL28527LJ09882 | 2007 | LINCOLN | NAVIGATOR | 56858.84 |
| 5LMFL28517LJ14216 | 2007 | LINCOLN | NAVIGATOR | |
| 5LMFU28547LJ23747 | 2007 | LINCOLN | NAVIGATOR | 56839.32 55744.00 |
| 5LMFU28577LJ18994 | 2007 | LINCOLN | NAVIGATOR | 55744.88 54658.32 |
| 5LMFU28557LJ07959 | 2007 | LINCOLN | NAVIGATOR | |
| 5LMFL27547LJ09884 | 2007 | LINCOLN | NAVIGATOR | 54658.32 |
| 5LMFU28537LJ22945 | 2007 | LINCOLN | NAVIGATOR | 54248.84 |
| 5LMFU28517LJ16948 | 2007 | LINCOLN | NAVIGATOR | 53968.40 |
| 5LMFU28507LJ15502 | 2007 | LINCOLN | NAVIGATOR | 53902.32 |
| 5LMFU27547LJ04214 | 2007 | LINCOLN | NAVIGATOR | 53786.32 |
| 5LMFU27547LJ14225 | 2007 | LINCOLN | NAVIGATOR | 52447.20 |
| 5LMFU28507LJ01745 | 2007 | LINCOLN | NAVIGATOR | 52048.32 51979.20 |
| 5LMFU28587LJ05087 | 2007 | LINCOLN | NAVIGATOR | |
| 5LMFU27587LJ16947 | 2007 | LINCOLN | NAVIGATOR | 51938.32 |
| 5LMFU27537LJ02406 | 2007 | LINCOLN | NAVIGATOR | 51292.32 |
| 5LMFL28567LJ20383 | 2007 | LINCOLN | NAVIGATOR L | 50323.20 |
| 1LNHM82W07Y608261 | 2007 | LINCOLN | TOWN CAR | 50309.40 |
| 1LNHM82W87Y606872 | 2007 | LINCOLN | TOWN CAR | 44620.15 |
| 5LMFU27557LJ00642 | 2007 | LINCOLN | NAVIGATOR | 44551.15 |
| 5LMFU27587LJ03065 | 2007 | LINCOLN | NAVIGATOR | 44477.20 |
| 5LMFU27567LJ00584 | 2007 | LINCOLN | NAVIGATOR | 44477.20 |
| 5LMFU27537LJ03605 | 2007 | LINCOLN | NAVIGATOR | 44477.20 |
| 5LMFU27507LJ07059 | 2007 | LINCOLN | NAVIGATOR | 44477.20 |
| 5LTPW18517FJ09347 | 2007 | LINCOLN | MARK LT | 44471.84 |
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| 2LMDU88C87BJ23072 | 2007 | LINCOLN | MKX | 40571.03 |
| 2LMDU88C37BJ13792 | 2007 | LINCOLN | MKX | 40518.85 |
| 2LMDU88C07BJ08372 | 2007 | LINCOLN | MKX | 40517.03 |
| 2LMDU88C37BJ17163 | 2007 | LINCOLN | MKX | 40017.03 |
| 2LMDU88C17BJ18182 | 2007 | LINCOLN | MKX | * 39757.03 |
| 2LMDU68C87BJ04932 | 2007 | LINCOLN | MKX | ** 39757.03 |
| 2LMDU68C27BJ06871 | 2007 | LINCOLN | MKX | 38410.03 |
| 4M2EU48837UJ07021 | 2007 | MERCURY | MKX | 9/19/37680.03 |
| 2LMDU88C47BJ25272 | 2007 | LINCOLN | MOUNTAINEER | 37450.80 |
| 4M2EU48887UJ10187 | 2007 | MERCURY | MKX | 36876.85 |
| 2LMDU68C87BJ10939 | 2007 | LINCOLN | MOUNTAINEER | 36316.10 |
| 4M2EU48E37UJ01967 | 2007 | MERCURY | MKX | 35840.03 |
| 2LMDU68C87BJ10620 | 2007 | | MOUNTAINEER | 33932.10 |
| 3LNHM26TX7R633518 | 2007 | LINCOLN | MKX | 33080.03 |
| 3LNHM26T87R648440 | 2007 | LINCOLN | MKZ | 30178.80 |
| 3LNHM26T27R663841 | 2007 | LINCOLN | MKZ | 29634.45 |
| 4M2CU97187KJ12185 | 2007 | LINCOLN MERCURY | MKZ | 29298.95 |
| 4M2CU91107KJ13372 | 2007 | MERCURY | MARINER | 27800.52 |
| | 2007 | WILLIOURI | MARINER | 27630.35 |

| 4M2CU971X7KJ05061 3MEHM02197R642514 4M2CU91187KJ03947 3MEHM08147R641150 1MEHM40177G606760 3MEHM07Z47R643715 5LTPW185X6FJ06770 1MEFM50U25A635011 | 2007 2007 2007 2007 2007 2007 2006 2005 | MERCURY MERCURY MERCURY MERCURY MERCURY MERCURY LINCOLN MERCURY Unsold Flo | MARINER MILAN MARINER MILAN MONTEGO MILAN MARK LT SABLE OUTPIAN BAIANCE | 27449.02 27243.10 26844.02 26200.10 24236.15 48683.10 41684.68 21329.20 2181193.18 |
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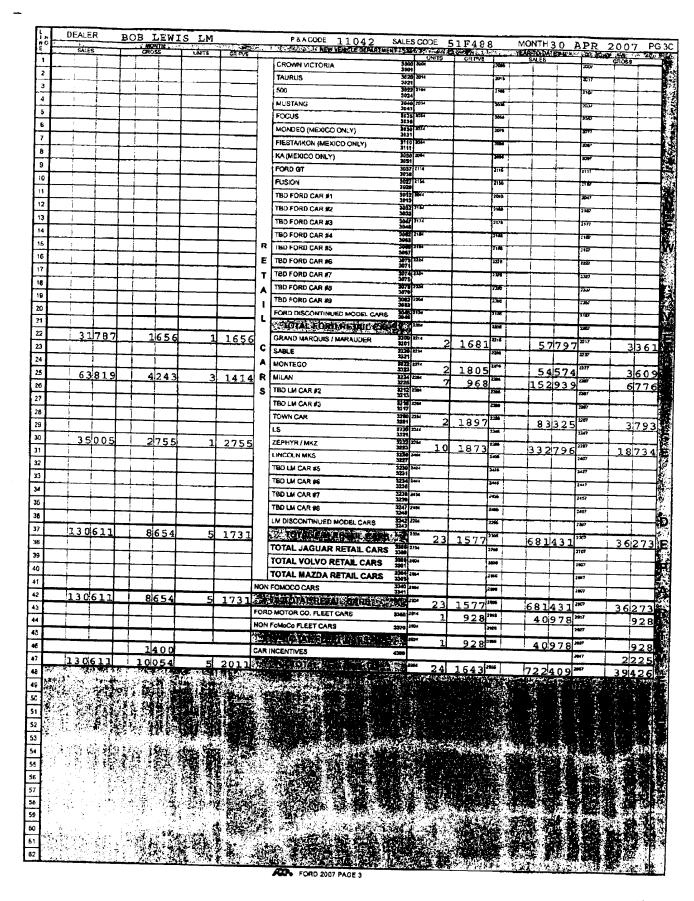
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| | O DE LA COLA | ALES GROS EXPEN | G ANAT | | PARTS PSB R | ECEIVAE CONTH | 0 B | YTD 637351 | 7 %1 | 10TAL S | ALES | VEH. ACCOUNTS PARTS ACCOUNT | TS. | 50 50 | 0007 0007 0000 913 0000 4746 | 6914 0 10 2 3 | 555° | 40 40 | 8 | 14 |
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| O 1 1 0 4 2 | OTA PERA | SALES EXPEN | G ANAL | | PARTS PSB R | ECEIVAE 4000 TH 413 535 796 261 | 0 B | YID 63 7 3 5 1 11 8 2 6 8 1 5 6 3 1 3 | 7 % 1 4 1 2 2 8 - | 76 63 | 186 245 -60 | VEH. ACCOUNTS BARTS ACCOUNT SERVICE ACCOUNT BODY ACCOUNT | TS T | 2596 | OSCI) | 0010 10 mar 2 3 51 mst 1 6 | 55° | 52.5 | 8 | |
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| | 1 100 | ALER | <u>B</u> | OB L | EWIS | LM | | | & A CC | | 11 | 042 SALE | S CODE 5 | 1F488 | MON | TH 2/ | APR | | |
| | Ë | OPERATE | | T . | | OLLARS | | \$ 3 | | 类内内 | TN | SUMMARY | 10 m | | | 30 | APR | 200 |)7 PG2 |
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| | 2 TOTA | LSALES | | 14 | 1 4 1 3 0 | | 33 | | 4 N | | 24 | 650670 | 547 | 981 1 | 26743 | | 1591 | | |
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| | 6 TO1A | L SELLING | | 15. | 23,33 | 4 11 | 82684 | MONTH | | YTD | - [*] | 184441 | 4204 | 119 1 | 86043 | 3 | 9178 | | |
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| | OPER. | | | | | 1048 | | - | | \dashv | 쌆 | | \vdash \downarrow \downarrow | | | | | | |
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| - ⊩ | 5 LEASEC | | 1 | | | 1547 | | 30 | " | 322 | 7 | -247300 | -617 | 36 | 3192 | | 74604 | | \top |
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| - | 9 TRACTO | | 040 | | | 1081 | | | Т | | 10 | SALES FIXED A | | | #28 | Ш. | | 5201 | |
| 2 | | ENTERNATION | 194 | | 4813 | 3 | 5690 | 19 | , | 30 | | | 33613 | | 100 | | | 13/12 | |
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| 2. | | EMPLO | | | | 1094 | | | | \neg | | OTHER | | | 549 | - | | 1316 | |
| 20 | | FACT BIEF | | | 2946 | | 5719 | -445 | - | 267 | | State of the second | Sent Design | | Series | | | 1314 | 11 |
| 27 | | OME TAX | | | | | PNY | -6644 | | | | Section of the sectio | THE SALES | AVAD A SKA | A Test | | 4813 | 3 9 | 5690 |
| 28 | 000000 | | | | -1 | 1072 | 6 | % TOTA | | | | CUSTOMER S | SATISFACTION | AND FORD O | | | | | |
| 29 | COMBINE | D CAPITAL SERVE (NON | 1914 1904 | | | 106: | | | | $\neg \neg$ | F. | ORD BLUE DVAL | | 240 1040 2 | | T | | 1411 | |
| 30 | | SERVE (NON | | | | iner . | | | | | | OLVO CSI / VMS | | | 9420 | | | 1011 | 1 |
| 31 | NE. FRO | TI AFTER IA | <u>* </u> | -11 | 2945 | -31 | 5725 | - 78 | | - 50 | L. | OSP | · · · · · · · · · · · · · · · · · · · | | 3400 | - | | 1462 | <u> </u> |
| 32 | TOTAL | OVERHEAD | | ٠ | | | | | PNVS | | 0 | THER#2 | | | | ├- | 8385 | 29 | 039 |
| 33 | | S. BS GR | | | 3318 | | 34082 | | I | | 0 | THER#3 | | | 9440 | | - | 1416 | \longleftarrow |
| 34 | _ | ERATING C | | | 1228 | | 57782 | 4722 | 58: | 755 | 34 | G CSI / FAC / CPO | /MMP | | 9630, 8640 9680, 5480 | ├ | | 1417 | |
| 35 | 1 | | E GROSS | | 208i9 | | <u>76300</u> | | I | | V | ND ROVER | | | 1689, 5486 | +- | ┥—┤ | 1421 | |
| 36 | TOTAL | | LES EXP. | | 1307 | | 60486 | 0768 | 991 | 165 | 7 | TAL CUSTOMER | SATIBFACTION | ADJUSTMEN | T (Line 21) | +- | 0205 | 623 | |
| 37 | 1 | | LE GROS | | 478 | 72 | 22230 | 8281 | 633 | 68 | _ | | | | (2.00 2.1) | Щ | 8385 | 29 | 039 |
| 38 | BREAL | C-EVEN | | 1 | 828 | 3 5 (| | 2487 | 3 5 7 | 796 | | No | ON-US DEA | LER ADJU | STMENT | S /ME | MO | | |
| 39 | N.O.C. | ÷ VAR. | GROSS | PN/UVR | ł | | MONT | | YID | | EX | CHANGE FATE AD | DUSTMENT | | 8360 | 1 | | +40 | |
| 40 | | | | _ | | | <u> </u> | 11 | _4 | 07 | MC | METARY ADJUST | MENT | | 9000 | + | +++ | 444 | |
| 41 | | | | | | tal Parts, of Total F | | & Body | Sh | PP | Care . | | | | | MC | NTH | YT | |
| 42 | Salary | + Parts | Service | e & Bod | y Shop | Sales Exp | NEU EXD IVEU EXD | 99⊓S 0 + | veal | er | | | | | 18 A | | | 887 | |
| 43 | | | | | Ė | MONTH | | | 7. | | | | - | | | | -1 | <u> </u> | 443 |
| 44 | (Bench | mark is | <u>85%</u> - 1 | 100%) | | | 2.0% | | TD | _ | • | | | | | | 4.4 | |] |
| 45 | OPERATING TREND | NEW | UNITS | LISED UN | ITS RETAIL | TOTAL | 1 2 20 | | 9. | | | LING GROSS (900 | | | | | | | 1 |
| 48 | AMALYSES | CAR | TRUCK | CAR | TRUCK | TOTAL CARITING (INC WHIL) | NEW | USE | | | 779 · | | | FIXED EXP. | OPT. | Т | PFT | NET PE | OFIT |
| 47 | JANUARY | | | | | | - 2 | | 20 | _ | | | BODY SHOP | (000) | (000) | | (000) | PN | |
| 48 | FEBRUARY | | | | | | -1 | | 15 | | 2 | | | 155 | | _ | -68 | | |
| 49 | MARCH | 19 | 30 | 73 | 3 9 | 199 | -1 | + | 33 | | 2 | | | 148 | | 4 | -83 | | |
| 50 | APRIL | 5 | 12 | 23 | | - | | | 10 | | 2 | | | 146 | | 5 | - 52 | -1 | 060 |
| 51 | MAY | | | <u> </u> | | | | | - 4 | | | 0 16 | | 149 | -12 | 6 | -113 | -6 | 544 |
| 52 53 | JUNE | - | <u> </u> | | | | | | \neg | | | + | | | <u> </u> | + | | | |
| 54 | JULY | ├ ── | | ļ | | | | T | \dashv | | | 1 | | | | 4_ | | | _] |
| - | AUGUST SEPTEMBER | | | | | | | L^- | \neg | | | 1 | | | | | | | |
| 55 56 | OCTOMER | - | | | | | | | \Box | | | 1 | | | | | | |] |
| 57 | NOVEMBER | | | | | | | | | | | | | | | | | | |
| 58 | DECEMBER | | | | | | | | | | | + | | | | | | | _ |
| 59 | CURRENT | | | _ _ | | | | | | | | | | | | | | | _ |
| 60 | PRICE YTO | 24 | 42 | | 43 | 246 | - 5 (| | 58 | | 87 | 123 | | Egn | 3.0 | _ | | | |
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| lu: | NE | DEALER F | ΩB | LEWI: | C TM | | | | | | | | | | |
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| 4 | ٦ | SALES | | ROSS | UNITS | GRPVS | | AACODE 11042 | SALE | S CODE 5 | 1F488 | MONT | H30 A | PR 2 | 007 PC |
| L | <u> </u> | 337676 | | 2512 | 0 1 | | | | | 1400- | GR PVS | SALI | | G | Ross |
| - 1 | ╧┫┟ | | | . | | 1 / \ | _ | SED CERTIFIED CARS (FRANCHISE) | 00, 3715 20, 3710 | 8 1 | | 13 | 75202 | 40,07 | 13620 |
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| Ŀ | | | | | | | | SED CERTIFIED TRUCKS (FRANCH) | 65, 1770 | 29 | 2786 | 5 | 84071 | 460 | 8080 |
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| 6 | | | | | | <u> </u> | | WITRK INCENTIVES | 3460 3966 | 14 | 3490 | 3 | 39883 | 4087 | 4886 |
| 9 | 74 | 523046 | | 15416 | 2 | 7 1600 | | | 4800 | | | | | 4077 | 1000 |
| 10 | | 13545 | | 1025 | | | | ATTACKS EDITE TALE | | 139 | 2089 | 2 54 | 19286 | 4007 | 29042 |
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| 17 | | | | 8936 | | 1631 | | TAL USED VEHICLE | \$ | " ³ 180 | 1599 | | - | 4157 | -2570 |
| 18 | 12 | 159945 | | 2921 | | 1615 | MEMO: (| SED INTERNET SALES | | 72 | 2220 | | 2938 | 4167 | 287851 |
| 19 | 1.6 | | | | 8 | | 11 | WATER TO THE | F. | 12 | 2220 | | 6973 | 100 | 159827 |
| 20 | MONT | H Y10 4 | HTM | YT | 0 | IONTH | 78 | C RECONDITIONING | 7 | MONTH | 01.577.739 | AP COVER TO | 2.1 | | |
| 21 | 1 | 7 - | 733 | | 886 | 364 | 587 | A ANALYSIS | R | A STATE | YTD MON | (TH | YTD | MONTH | VYE |
| - | ₩ J- | INCOME | | | UNITS | %PEN | Þ۷ | CALL PORTS | 1 | JNITS T | %PEN | 632 2 2 PVR | 2278 | 163 | |
| 22 | | MONTH | YTD | MONT | H YND | סדץ | MONTH | YTO | ONTH | YTD | YTD MON | | | INCOME | |
| 23 | | 1000 | <u> 1019</u> | 4 | 4 5 | 0 769 | 198 | 3 1 1 PINANCE CONTRACTS | | 115 | | | MONTH | - | YTD |
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| 25 | | | | | (E) | | | 9020 5120 INSURANCE CONTRACTS | | ter - | | 9 53 | 24 | 8 *** | 7305 |
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| 27 | | 13958 " 3 | 790 | 5 | 4 2 2 | 0 308 | 821 | 5 8 3 5000 \$140 501 SERVICE CONTR | _14 | и; | | | | 11,56 | |
| 28 | | 1170 | -15 | 0 | | 9 9 9 9 | 69 | 2060 3754 | 2 | 52 | 374 18 | 32 352 | 490 | 7 *** 4 | 8884 |
| 29 | | 10260 | 474 | 5 | | ł | 604 | 2 ST. NOTICE CONTR. NO. | | | | 75 36 | 203 | | 5045 |
| 30 | | 4771 | | 7 | | | 604 | 3 C LL ORMA MERCHANDISE | | | 33 | 34 270 | 901 | 4 3 | 7577 |
| 31 | h-[| 26165 | 5 9 B | a | | ŀ | 1 5 2 0 | 4670, 6390 6176, 6180 NPO LOSS NET | | | | | | 4478 | |
| 32 | | MONTH | 100 | YID | 30 | 1140 King | 239 | 1169 MARTINCOME | | | 67 | 78 954 | 1830 | 7 44 3 | 2568 |
| 33 | | 3730 | 5 481 | 108 | 4.5.2 | 204 | 104 | | ¥., | 1900 | | MONT | A | AL D | |
| 34 | | 1 3 1 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 | Valle . | 1-00 | * 2 3 Z | 194 1 | 569 | CAR / TRUCK GROSS | | 1812 | 2071 | 489 | | 2878 | |
| 35 | | 2616 | - 1931 | +== | - - | | | COST OF SALES ADJ: LIFO | 6250 | | ľ | | V/4517 | 20/0 | |
| 36 | 4. 1. | | 45.77 | | | | 169 | F & I NET INCOME (LINE 31) | | 678 | 954 | 183 | 0 1 257 | 3 3 3 5 | |
| 37 | | 65067 | - | 2462 | - | V GROSS % S | | | 5 | USED GROS | | 5479 | 1407 | 1325 7929 | 088 |
| 38 | | | _ | | 441 | 98 | 75 G | F | G | 1 2 3 | 151 | | 447 | 1929 | 300 |
| 39 | N- | NEW VEHIC | Title | S EXPENS | E %n | DTAL NEW GR | OSS | | | % TOTAL US | | | 3 7 | 4204 | 196 |
| 40 | E | 941 | - Table | | | 148 1 | 410 | MM. SALESPERSON | 7360 | 217 | 171 | | 4947 | | |
| 41 | W. | 199 | 100 | | 354 | 31 | | NH SALES MANAGERS | 7210 | | | | 66 | | 28 |
| ⊢إ. | 4 | 626 | | 178 | 306 | 99 | 97 | 7419 F & 1 | 7440 | 7!2 8 1 | 9 2 | 48: | 4577 | | 44 |
| 42 | | 139 | | | 796 | 22 | 5 3 70 | | | 9/1 | 8 9 | 54: | 27 | 375 | 55 |
| 43 | 1 | 221 | · · · · · · · · · · · · · · · · · · · | 127 | 707 | 3.5 | 69 | PRE-DELIVERY ALLOWANCES | | · · | 1.1 | | 4 | | 7 |
| 44 | 東の東の北 | 14 | | | 34 | 2 | | TREE SERVICE / MAINTENANCE & POU | CY 7230 | م ا | | | 1,7,000 | | |
| 45 | QC. | 1700 | | 457 | 26 | 268 2 | 48 | AMERICAN MARKED | | 90 | 6.8 | 60 | | 287 | 55 32 |
| 40 | | 4646 | | 1387 | | | 52 | VARIABLE GROSS | | 459 | 420 | 3087 | | 1765 | |
| 47 | , A | 353 | B 4631 | 107 | | 56 | 50 3 | SALESPERSONS | 7276 | 541 | 580 | 3636 | | 2438 | 3 7 |
| 48 | | 1371 | 3 4841 | 6 6 9 | | | 63 1 | NAMES MANAGERS | 7206 | 67 | 32 | 452 | | 135 | 37 |
| 49 | | 679 | 5 461 | 245 | | | -I-1 R | 7100 OTHER | 7300 | 189 | 101 | 1265 | 3 47 | 424 | 02 |
| 50 | 1.50 | | 4001 | | -7- | | 33 [| OTHER | 7480 | 110 | 5 6 | 743 | 2 | 2364 | 6 |
| 61 | A | 424 | 107) | 232 | 43 | 612 | 26711 | F # 1 | | | \Box | | 4467 | | |
| 52 | R | 247 | _ | 137 | | 67 1 39 | | ADVERTISING | 7310 7311 | 66 | 102 | 441 | 2 *** | 4297 | 70 |
| | T; | 763 | | 281 | | | 74 53 ⁷⁰⁰ | MEMO: INTERNET ADVERTISIN | | 82 | 84 | 550 | | 3525 | |
| 53 | M | 1044 | | 370 | | | 5:3 | ADVERTISING REBATES | 7326 | 27 | 24 | 183 | | 993 | |
| 53 54 | | 78 | _ | | | | 01758 | PROMOTION | 7330 | 119 | 60 | 802 | 7 2760 | 2527 | |
| | | | - | | 52 | 12 | 9 ⁷¹⁴⁰ | TRAINING | 7340 | 7 | | 5 0 | | 147 | |
| 54 | E N | | | 12 | 98 | _ 3 | | DEMO EXPENSE | 7356 | | 4 | T F V | 4727 | | |
| 54 55 7 | | 21 | 4731 | 1- | | ! ! | - 57176 | SERVICE LOANERS | 7366 7370 | | | | 2727 | 150 | |
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| Γ | | DEAL | FR | | | | | | | | | | | | | | | | | | | | | |
|----------|--|-------------|-------------|----------|---|--------------------|----------|--|--|------------|--------------|---|---------------|------------|-----------------------|------------|------------------|--|--|------------------|----------|-----------------|-------------------|---|
| À | 4. | MCh | | . 73 | ROF | LE' | WIS | LM M Y Y | Contraction of the second | | A CO | | 10 | 42 | SALI | ES COD | E 51F | 48 | 3 | MONTH | 30 2 | PR | 200 | 7 PG |
| | 1 | 3.0 | 21 | ol۳ | " 1 0 | 8 65 | GR | DSS % SALI | EC 3400, 5401 | - | | MONTH | | | YID | MENT: X | ODE NO. | 0 | MOM | Tit. | Y TO | DE TON | | |
| | 2 | | 10 | 1 " | | 897 | | | WHOLESALE | . } | 1 | | | | | G | ROSS % SAL | ES | | | | | | % SALE |
| E | , [| | 10 | ol " | 77 | 17 | 4 | | HIN WHOLESAL | <u> </u> | 4 - | | | | | | | | FRANC | | RAFFIC | SAL | ES PER | |
| Ľ | | 5 | 0.0 | 1 6 | " 1 | 914 | _ | 66 17 | 6 DUTAL WHOLE | IS | 4 15 | | _ | | RRATE | S | | - 1 | ANAL) | | COUNT | PART | | ABOR |
| Ţ: | | 6 | 18 | o e | 24.1 | 889 | _ | 001 1 | 340 347 × 540 | | | REPAIR | | BODY | | | NTERNAL | - [| REPAIR | M | 271 | | 18 | |
| T | | | 0.7 | - | 74 7 | 155 | 1 | 35 05 | 7 | | 1 | 200 | 0 | | 110 | 828 | 2000 | | \$HOP | 7 " | 1278 | | | 298 |
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| T. | + | | 16 | - | ,,,, | | _ | ما المام | CEONIO | ~ * | 1 | 808 | 64 | 34 | 170 | 3 1 | | | SHOP | √Ì≊ | ш | | | |
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| 16 | | 7091 | | 1 | 1 | | | SALES | 0 | | +- | 7391 | | | | | _ | , | | | | | | |
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| 20 | | 7083 | | | + | 1 | | SALES | 3 | ├ | + | 7302 | | | | | | | | | | | | |
| 21 | | 7084 | | | + | i_ | <u> </u> | 6476 INTERNAL | 74 | +- | | 7394 | | | | | | | | | | | | |
| 22 | | 7005 | | | ╁ | | 1 | | F | | | 7345 | | | | | | | | | | | | |
| 23 | | | | | ٠ | _i. | ! | TIRE SALES | 6 | | | \mathbf{L}^{-} | | | | | \int | | | | | | | |
| 24 | 1 7 7 7 | 700E - | | | 7 | | | UNAPPLIED TIM | E C | - | + | 7323 | |] | | | _ | | | | | | | |
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